

# POWERING THE DINING

EATS365: THE F&B SOLUTION PLATFORM AND **ECOSYSTEM POWERING THE FUTURE OF DINING** 











# **ABOUT EATS365**

- Founded in 2014
- Graduated from Hong Kong Science Park Incubation Program
- Affiliated Company of Openrice Hong Kong
- Apple Mobility Partner & Business Solutions Provider
- Award-winning POS Platform



# POWERING THE FUTURE OF DINING

# WE NOTICED THE DEMAND

- Leverage the latest technology to stand out from the crowd
- Desire to get rid of tedious operations & management tasks

# WE SEE THE STRUGGLE

- Stuck with legacy systems that is not able to cope with demands
- Not able to scale as they adopt independent solutions not able to communicate

# WE WANT TO HELP

- Provide a flexible, scalable and affordable F&B solutions platform
- Reach their full potential with us alongside them as they grow



## 3-LAYER APPROACH BRIDGE MERCHANTS TO THE FUTURE OF DINING







#### The Core:

iPad Point-of-Sales
Solution as the CORE with
comprehensive functions
designed for different
restaurant types

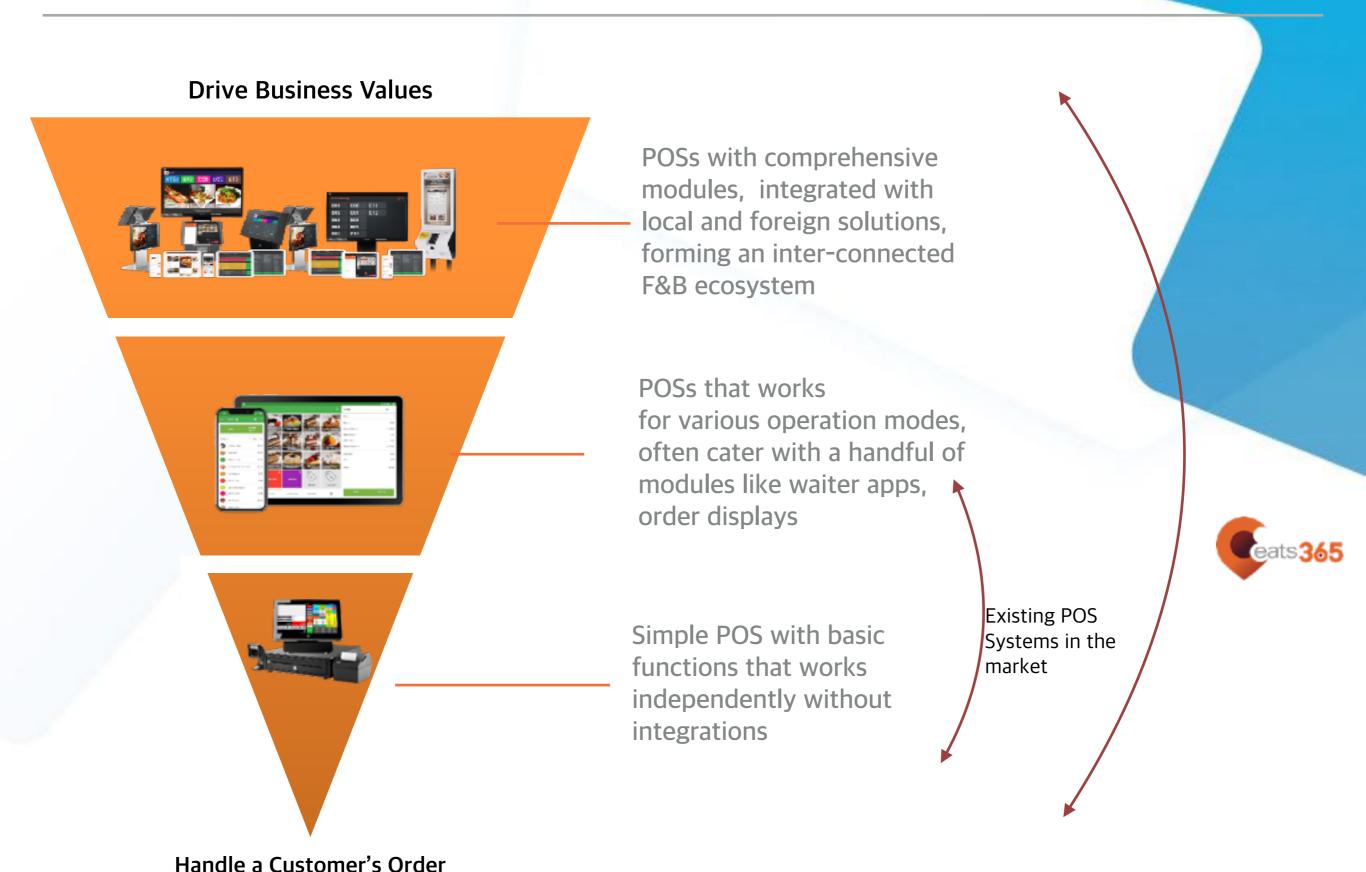
#### **2nd Layer:**

Modularised Solution for different restaurant operations modes

#### 3rd Layer:

A platform with Eats365 solutions / third party solutions integrated forming a F&B Technology Ecosystem Surrounding Eats365

## WHY WE ARE MORE THAN JUST A POS



# **GLOBAL-READY**



19

**Countries Currently Supported** 

6

Countries With Branch Office / Key Resellers (HK, Singapore, Malaysia, Taiwan, Australia, New Zealand)

5,000+

Merchants worldwide

#### A POS SYSTEM OPENING THE DOOR TO THE FUTURE

#### A Restaurant POS App on iPad that:

- Fully On-Cloud
- Offline mode available
- leverages familiar hardware
- Over 300+ configurable settings
- offers solution flexibility
- equipped with powerful integrations
- no longer requires on-site servers; and
- easy to set up
- Supports multi-lingual / multi-currency / multi-national operations
- Is affordable for all scales of restaurant

F&B Ecosystem





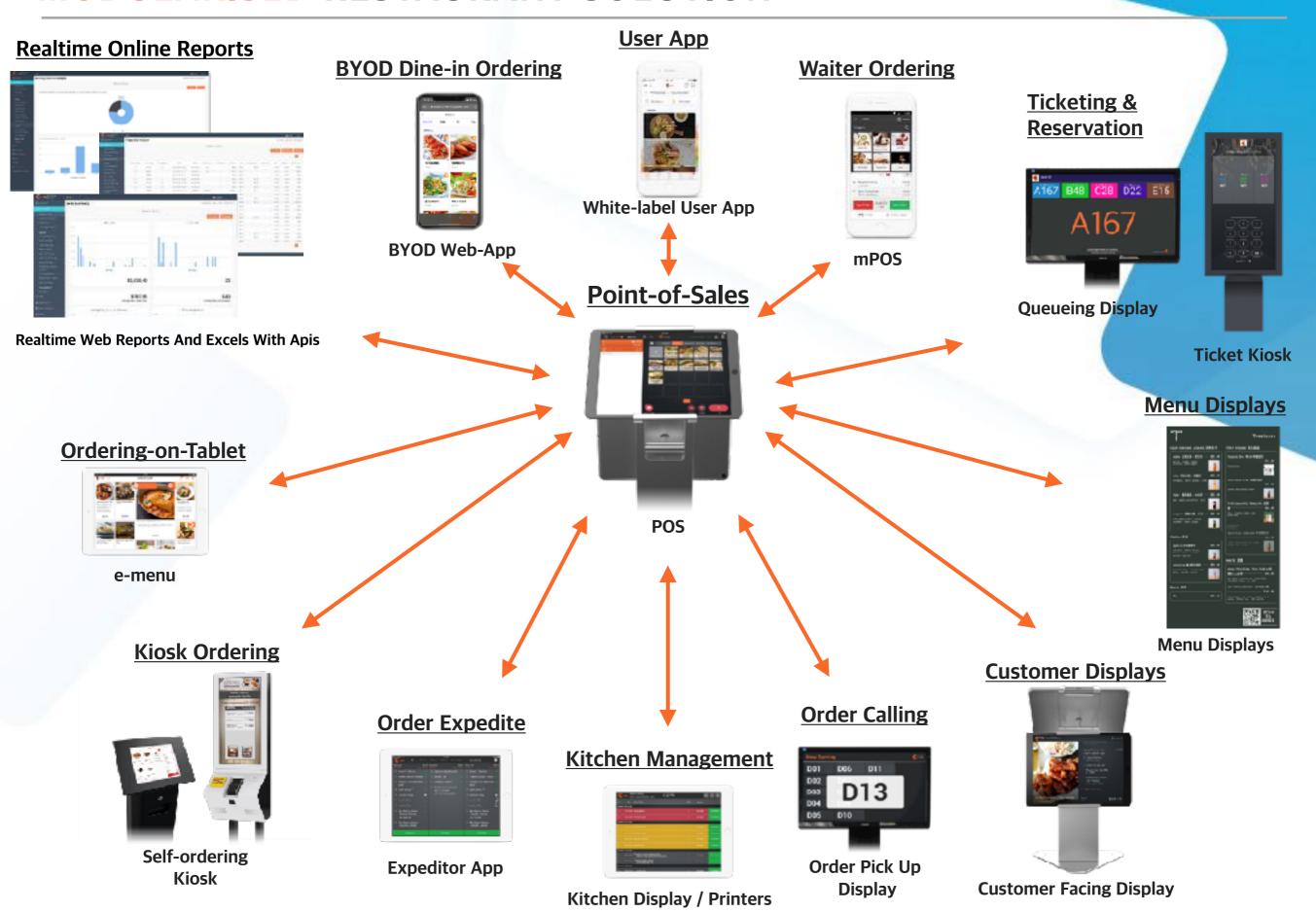
& Analytics



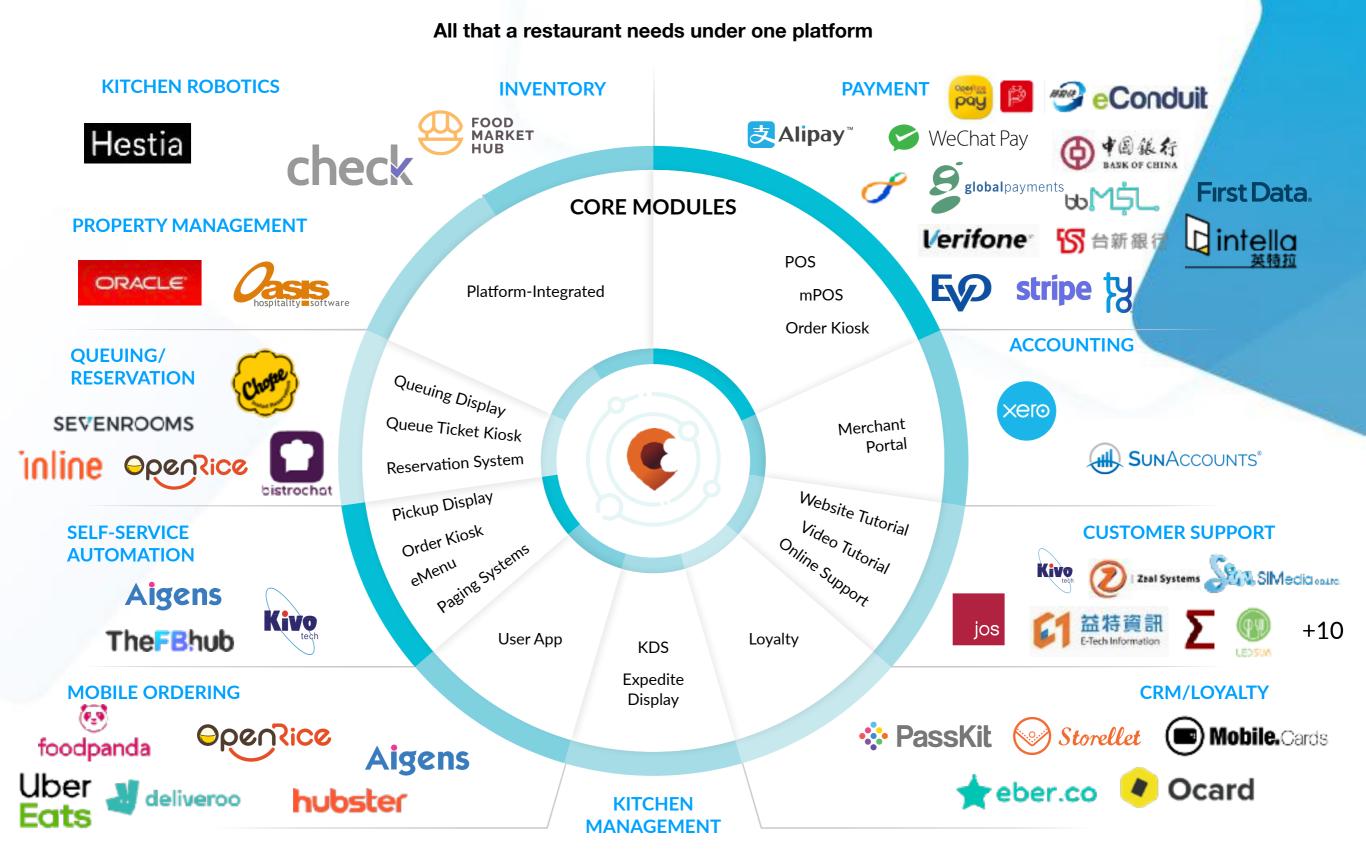




## **MODULARISED RESTAURANT SOLUTION**



## THE EATS365 ECOSYSTEM



# ENTERPRISE FEATURES SUPPORTS CHAIN / CORPORATES ALLOWS SCALABILITY

# **Eats365 Solutions Platform**

### **Membership & Loyalty**

- Cross Border / Cross Brand Membership & Loyalty
- Membership Plans
- Membership Tiering
- Credits and Points / Balance

# Realtime, Consolidated Corp-level / Brand-level / Shop Level Realtime Reports

- Browse Corp-level / Brand-level Reports on One Platform
- Role-access for Various Levels of Staff

#### **Consolidated Menu Management**

- Menu Templates
- Menu Configuration across different shops
- Price Configuration across Regions / Brands

# **INTEGRATED PAYMENTS**

- Available Payment Partners:
  - Openrice Pay (Online & Offline)
  - Hang Seng Bank (Offline)
  - BBMSL (Offline)
  - Global Payment (Online & Offline)











- Flexible Payments Online / Offline:
  - Octopus
  - Visa
  - Mastercard
  - American Express
  - Apple Pay
  - Google Pay
  - Union Pay
  - Alipay
  - WeChat Pay
  - **Payme**
  - FPS























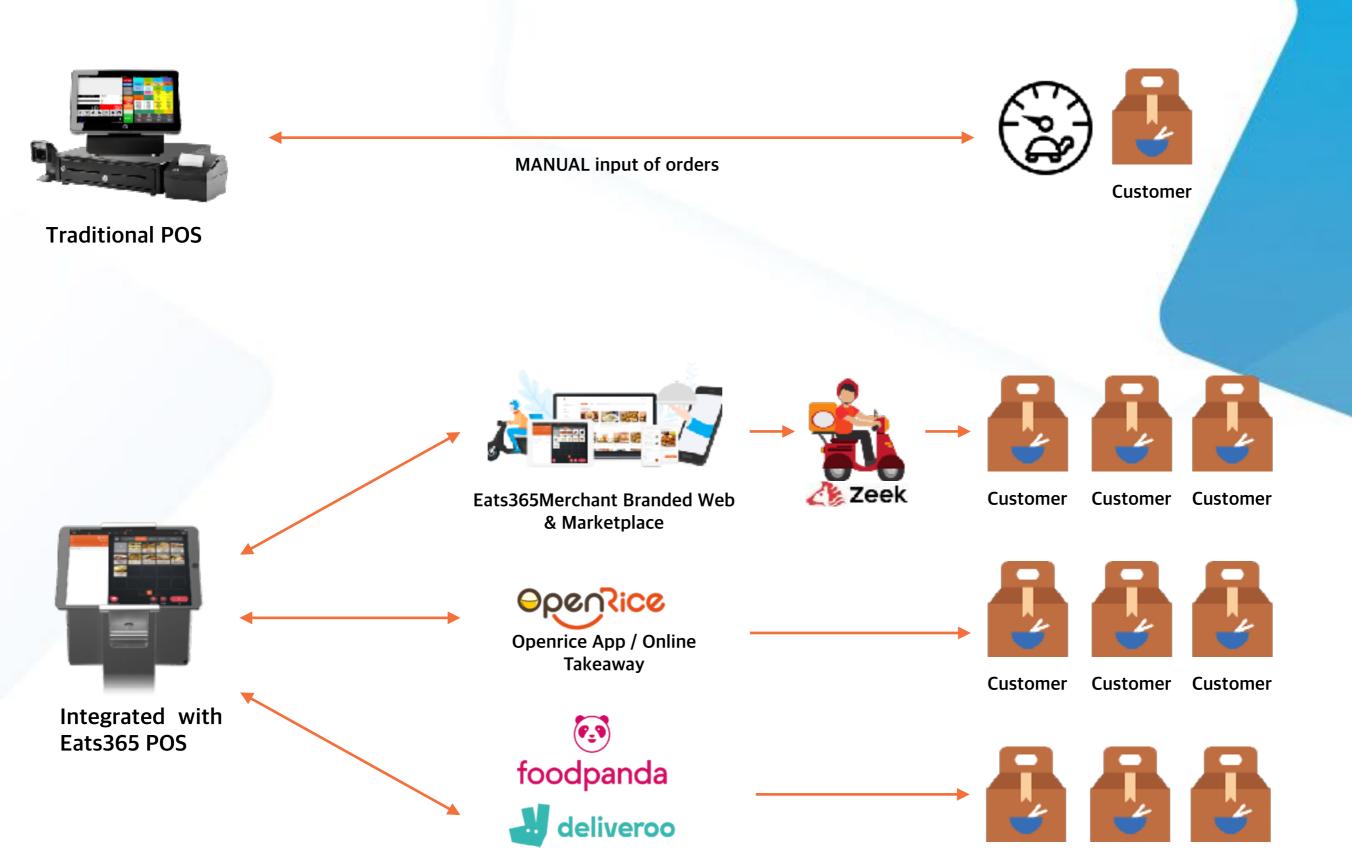
# VARIOUS ONLINE ORDER INTEGRATION AVAILABLE







## **ENABLE MERCHANTS TO SERVE THEIR ORDER TO CUSTOMERS HOME**



**3rd Party Delivery Platforms** 

Customer

**Customer Customer** 

#### **SUPPORT:** ALL ROUNDED SUPPORT THAT MAKES SURE OUTLET OPERATION CONTINUES

#### **LOCAL SUPPORT LEVEL OFFERED:**

#### Type:

- Phone / Whatsapp / Email support
- Onsite Services (8 Hours onsite response)

#### Support Days:

7 Days a week, including public holidays

#### Support Hours:

- Service hotline: 0900-2400
- Account service team: office hours

#### Scope:

- General diagnostics
- Step by step guidance to operation
- Problem diagnostics
- System Information and Recovery
- Support Arm to route the call to Eats365 if the problem triggered by related application
- Loaner service for iPads / printers
- Support Arm to arrange claim with vendor for customers





## **CUSTOMER SUCCESS**



**GREYHOUND** 







SWIRE I Hongkong Land







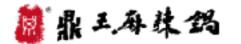












% ΔΡΔΒΙζΔ

food with joy





























































































# MORE CUSTOMER TESTIMONIALS ON YOUTUBE



The Coffee Academics -

Multi-Region Coffee Roaster In Hong Kong, Singapore, Thailand



**Boat Boat Steam -**

Hot Pot Restaurant In Causeway Bay, Hong Kong



Bannchan

Korean Restaurant In Taipei



Kabo Burger -

Quick-Serve Burger Shop In Tsim She Tsui And Kwaihing, Hong Kong



66 Hot Pot-

Full-Service Chicken Hot Pot In Mong Kok, Hong Kong



The Point -

Multi-Location Casual Italian Restaurant



Yakiniku More -

Japanese Barbecue In Tsim Sha Tsui, Hong Kong

## **MEDIA RECOGNITION**



>>> (одира) наражения манатискацовина

Bith 585 的第三版框单点方案。主要包括Bith 1985年上中第(Bith 585 Marketplace) 及書稿阅查 (Merchant Branded Web) 。Ests355数数检验管 旅籍(Hayden)旅游、机上和原平台方面型於5月已報注市場、根据時間機能機 定。在户面为能量未除太多、国第二直应请专题、政府在月中报出现也不准定会包 集物表、油粒平白的菜膏公司电加泵起源7分段。

Hayden透露、不少会资务严查的特別模型、现时也提上的POS系统、不少能集中 用的食物的蛋糕、混构用的水黄色混合、色色的用用油架三力模式、将订单数人割 自己公司的POSRA、分配将根据的图像、所以放企用外类取获用POSRA整合。 委员员行领人打算, 建设有效等。

第一の可能大変可 houtine 2011 - (別館) 1000 - 大変の - 変数の Tay Ji の数数数は 2000 年度

RESERVED LAW LABOUR SAN LICENSE

RESTRICTED AND THE PROPERTY OF

SEE DELIGEUT OF AND THE SEE

「COLUMN TOWNS AND T

ANDRE PERSONNEL PROPERTY OF

REWITTER PROPERTY OF STREET

FOCUS 1 Vancour

ARMOS - A-BISERA' Capitado Augumologico das Sastia - ARM ARCES - DEATER - AREEMOSS -

S. AUG ESPERANCE - ACCOMPANIES

THE REST OF THE PARTY OF THE PA

網開至少計庫公共2周前 東交領 BH-HALFERSTON

C. ARRESTMEN



WER - MORE WARRANCE TO SHEET THE PROPERTY OF THE PARTY OF

MENTALVANIANT OF THE PROPERTY AND THE PARTY NAMED IN COLUMN CONTRACTOR CONT

株田田・田田・田田田・田田・田田大 MOTERAL STREET 

を名司で可能をお出る場合的では、 Tuning 100mm では 最後を記される。 Tuning 100mm では 100mm である。 Tuning 100mm である。

各位を確定時を至りを対えない。まで も 名列 白 とう数 40 APRIC 製造 位

OWNERS AND REAL PROPERTY.

# 100 - 100

MAPPENS - PRODUCTOR TO THE PROPERTY OF THE PARTY OF THE P

HERPLITSHMENHEED FAN - REST TO JEE THE MENTS !!

BERST BY WHERE WASTES OF B AP DESCRIPTION DRY RESERVE B GWE) WASTESTON STORY

のから、からなど、中国のは、中国のでは、「中国の かっぱっから、 の かっぱっかい できません では、 の では、 の では、 の の

CARTON - MARKAGE PROPERTY WITHOUT

BRANCH - ZTERACH - PROLATOR - ZT COMMINSOR - RANCH - DESIGNATION -

COMMERCIAL PROPERTY.

製作を10年の利益 製作を20年の一点まます。 は 対点を20年の中央主要を20年の 場際のは10年であっております。 は 10年の日本では1日には1日に は 10年の日本では1日に対した が20年度のに20年の日に対した を20年度のに20年度に対した を20年度のに20年度のに20年度に対した を20年度のに

Described - DE - DE 4 DELL LINES DE SERVICE DE 18 DE 1

京田・VIBITITARE - 首化人を作 展開の日本では6、単名のか・中、長

THE PERSON NAMED IN POST OF PERSON NAMED IN

PRINCHAL DR - 日立の 1-日子の何され・1

HANDER PREVENT RECENT

の発売して、日本でものできたから、日本の の内・日本の内・大田のと、大田の上、中本人・

BOOK - TARGET BOTH THE WIN TO BOOK - TARGET BOTH THE TARGET BOOK - TARGET BOTH THE TARGET

使被更新AFI 禁機

MANUTA - BERNESSE - BANG



BIZIT

STREET, THE CONTRACT OF THE PROPERTY OF THE PARTY OF THE

【開放式平台】個羅界Arragon?完製POS

NOT NOW HER HIS MICH WITH MICH SIZE HIS MICH TO

發於管理方案、理Apple包責務!

make next stated and state of the contract state.

OF SHIPS AN RE READER OF THOMPSE CHANGE PROPERTY WITH THE OWN

Keep 9 H E

COPPUS RORESTON

OF RESERVE AND ADDRESS OF

COURT STREET, NO.

THE AMERICA

PARTER MARKET IN

DESIGNATION

in rentmethren.

THE PARTY NAMED IN

表表,我我们是我是不要性一致实验下的不要比较的实现在人类更强烈。我是 Part of News - Bibblioches | Green Billions - Green Part - In NAME AND ADDRESS OF TAXABLE PARTIES.

Saucetransia de la la constitue de la constitu AR COMMARCHANGE CREACCARDS BREAKING THE RUNG AND RESIDENCES AND ADDRESS. BENCH HETACHERS WITH BUT STREET COME

#### **医马内氏性皮肤及及**及内含性

WITH A STREET, BARRIES AND A STREET, BARRIES BORT - DARLINGS - BARRIS SERVICES - BERRESPOS AR - DARRINGS - DRIVER BRIDE - BERRESPOSAS - REM 以及他们100日的企业中的现在分词一个企业的工程的工作中的工作中的工作。



выполняющих принима, принимограми

FOR DESIGNABLE SERVICE SERVICES OF T SENSON SENSONERS SESSONERS INCHESE SENSONERS SENSONERS SESSONERS INCHESES ALL DISCONESS SENSONERS SESSONERS INC STREETSTEELE - DATESCHERCHE -

ESPECIALEZPON STREETS ASSESSMENT OF A SERVICE TicApper (Mit - A REWITA post Contract Stratum Product - E.A.B. B S B B B C. Apple Medity Portor Pages 10 - Hopke B W - 1 (B.B.). Apple States Parkers 日本一日本日日本日本日本日本日本 - 丁田 H. 日本本 - 日 THE WATER THE PARTY OF THE STREET AND THE STREET OF THE PARTY OF THE P

AND THE STREET COMMANDS - STATE OF THE STREET AND ADDRESS OF THE STREET ADDR

(BERT) Chine Softer Dancel - STERNMERS STERNER



# Eats365外賣平台 低服務費招徠

本独唱的整团期间设计要节机 即使疫情 积效超和 · 性期四分實作机器类较、原本点 (中国等售到商品市场 (PDS) 所统的 EastOS 亦將推出以「飲服務費」作指來的分質干含: 宣产市場分一杯書:

受皮肤影響、網去數個月不少餐廳加盟戶 實平言:其位但市力技在第一金服務要水平不 位 使不少食器 [無四寅] 、雜聚生草、科學 國國區企同 Eath 265 協注主要為營辦提供報告 女架·创加 pos、整備機能、接合管集协工管 提出土衍外質的「線上市際」- 食琴可在英平 2.二直接落耳其外翼·首继发的音句的 100 間 但据可供值指 -

#### 缩收入帐手時間 观金周棒快

就食事而言·Babata 可斯博子的可能用于 **尚扑置平台集县。不通從食嫌的角度到非常大** ②到、Gatc345 商務建設質計器採出、其平分值 收取3% 段務費·推比與他平台的服務费可其 推 河 至 40%;黄利 斯安康美多州州外南市市市 应基。依值一步解釋·以一宗(600元的定單位 資、報酬或可能省別值三分之二的成本、報止

▲ Earl(36) 重製人類で高度器や総器(モー)の 分費網と可量器能反叉換製や食目等・可能対定等 ● FM 1000 至 1800年。

另一方面 - 蜡类公司了解 - 一起外壳平台會 九次改造的黄、恒星是多要符号14日一分費次 人才置到于: 向 basass 的干自则把编程自程 至3日、別党切技營署的现金周幹 + 不銹、由 於爾夏馬曼蘇近即省項友付工具、加上關於福程 用時2至3至用一粒一般計費至止在時一

Exts260 制御人員行政地科字樂職表示: 外會領土有東省階級只括例外質目等。科研部 司時·由於減輕式本質措後·食蹄亦非質媒計 定單盡可達 1,000 至 1,600 字 8 額企業又已與 GONT 學表 上工作與其法則逐年即必要

在下月中開始外認服務。外東波遊風夢護費信息 個個用物流公司目行標定・換まえ、保護可自己 決定を参与少額報信本・自由時間出版書書稿。

CALLANN 創辦人共務新選手、目前有力 200 有草于可靠代表的外面的定草,企業等研究

社業報,以工管直通及外徵主要是針對的 温原本・可憐と見るみ妻子会が決解及範疇。 E808365 又獨計セイ年年直前、可聯合其任外 實學份並其內心的形式:平台上的合作個群者至 500 里· 高有一注显示的内部 的表面产。

**吴圻国邦共長領斯響·市地県東東州生電報** 一定影響 Sep 300 的 POS 是在 : 下语 - 两 2個網環管交換媒称,加上與上減程,以兩出模

**始於理·安徽傳發科工馆具理新年·雲路原** 河麓的武革 - 加上新井 - 情人亦等多位消费征号 报题尚未,大部分餐廳均不會在抵股時間質的用 被国内的POS 系統-別3 月份·支配的運用車 望越越,就此也是有祖典影響。1月下旬至今, 第主開始原金減程・非常广成の根下以上第「产 外程」的物门能位、使如果网络听方涛说、更养

manufa The

#### StartUpBeat

排列的Labous 2000年1月 開始管理學





**建模 200**00

UNWICE.DIO HIMBS 2885 MIRRY WHEN HIXE

本地初創推餐廳管理平台 助開拓網上外賣速



お来来が大事体施工の意式一直出立、直径出入立場の際な、終と共享を建立サイドの意思は構立と

Edució、原本地開発的一個網上市集上機能網定 POS条成 · 同時發展了個數管理一位的配決方案 在2004年前成立至今,其是自己的营业和雇用器,也有管约目的在专辑的产工也包括的建立程案。 20 Design con 医部分 Delvide 医医神经囊 (中) 。 EMPLOT 可提出的



# 



**您然,你只要我们从你下面的毛力** 

